

# EuroCham Business Climate Index

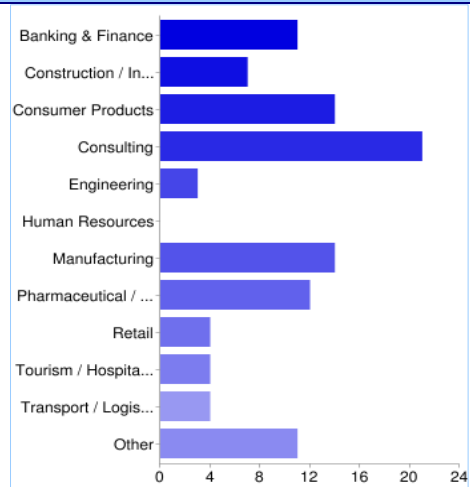
Q3/2010

75

## 1. Member Sector

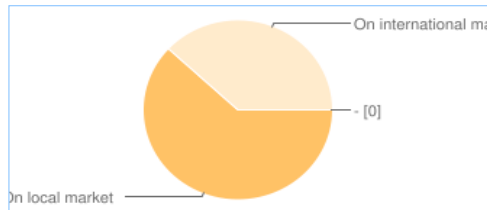
Consulting	20%
Consumer Products	13%
Manufacturing	13%
Pharmaceutical /	
Chemical	11%
Banking & Finance	10%
Other	10%
Construction /	
Infrastructure	7%
Retail	4%
Tourism / Hospitality	4%
Transport / Logistics	4%
Engineering	3%
Human Resources	0%

People may select more than one checkbox, so percentages may add up to more than 100%.



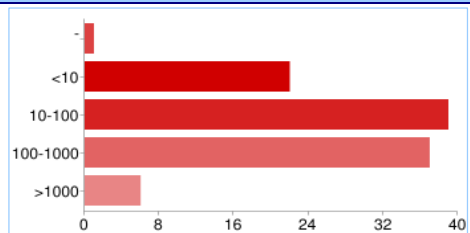
## 2. Market Focus

-	0%
On local market	62%
On international market	38%



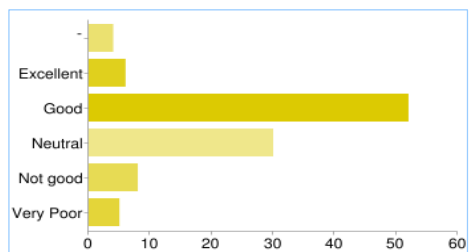
## 3. Number of Employees

-	1%
<10	21%
10-100	37%
100-1000	35%
>1000	6%



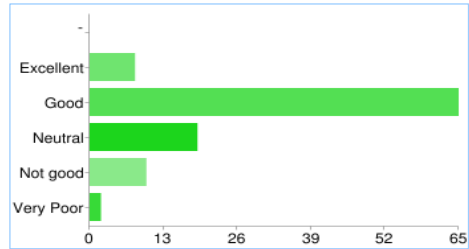
## 4. Current Business Situation of your Enterprise

-	4%
Excellent	6%
Good	50%
Neutral	29%
Not good	8%
Very Poor	5%



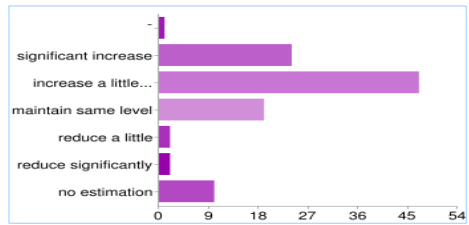
### 5. Business Outlook for your Enterprise

-	0%
Excellent	8%
Good	62%
Neutral	18%
Not good	10%
Very Poor	2%



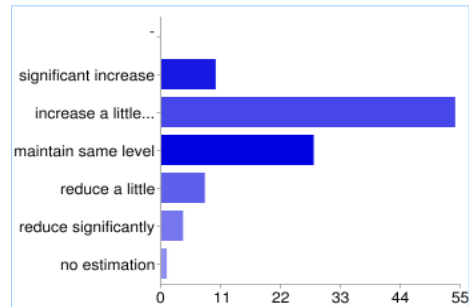
### 6. Investment Plans 2011

increase a little bit	45%
significant increase	23%
maintain same level	18%
no estimation	10%
reduce a little	2%
reduce significantly	2%
-	1%



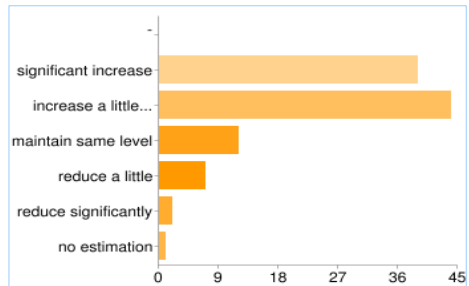
### 7. Expected Profit Margin Development in 2011

increase a little bit	51%
maintain same level	27%
significant increase	10%
reduce a little	8%
reduce significantly	4%
no estimation	1%
-	0%



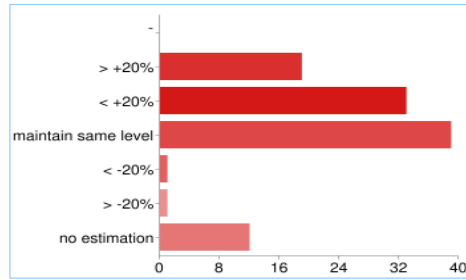
### 8. Turnover Development 2011

increase a little bit	42%
significant increase	37%
maintain same level	11%
reduce a little	7%
reduce significantly	2%
no estimation	1%
-	0%



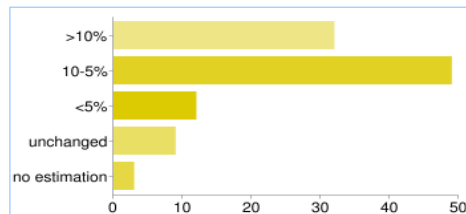
### 9. Recruitment Plans 2011

-	0%
> +20%	18%
< +20%	31%
maintain same level	37%
< -20%	1%
> -20%	1%
no estimation	11%



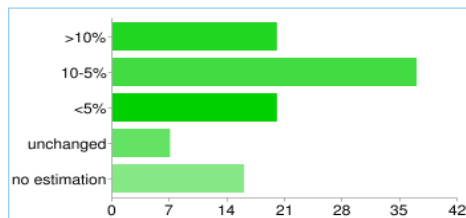
### 10. Expected Salary increase 2011 - Skilled Labor/Local

>10%	30%
10-5%	47%
<5%	11%
unchanged	9%
no estimation	3%



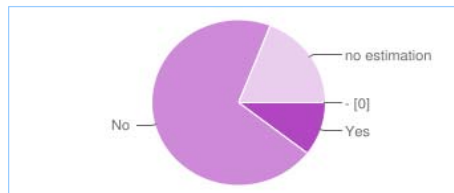
### 12. Expected Salary increase 2011 - Unskilled Labor

>10%	19%
10-5%	35%
<5%	19%
unchanged	7%
no estimation	15%



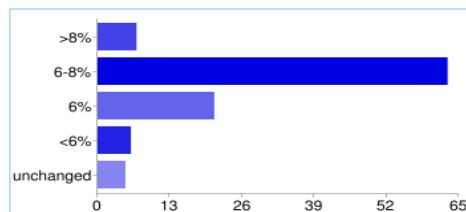
### 13. Are you expecting an increase in labor unrests/strikes in you business sector in Vietnam?

-	0%
Yes	10%
No	70%
no estimation	19%



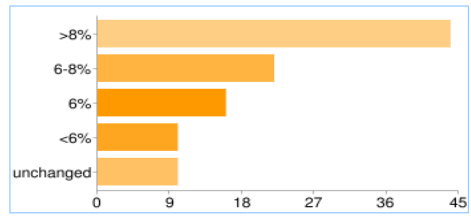
### 14. Expected Growth in 2011 - GDP Growth of the Vietnamese Economy:

>8%	7%
6-8%	60%
6%	20%
<6%	6%
unchanged	5%



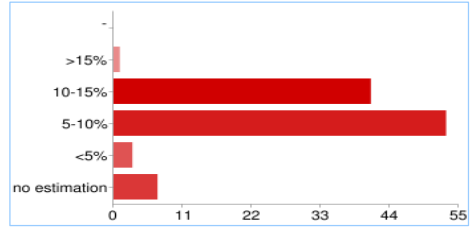
**15. Expected Growth in 2011 - Growth of your Business sector in Vietnam:**

>8%	42%
6-8%	21%
6%	15%
<6%	10%
unchanged	10%



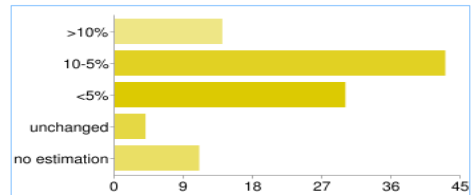
**16. Expected inflation in Vietnam 2011**

-	0%
>15%	1%
10-15%	39%
5-10%	50%
<5%	3%
no estimation	7%



**17. Expected VND Exchange Rate by mid 2011 - USD/VND**

>10%	13%
10-5%	41%
<5%	29%
unchanged	4%
no estimation	10%



**17. Expected VND Exchange Rate by mid 2011 - EUR/VND**

>10%	16%
10-5%	32%
<5%	23%
unchanged	3%
no estimation	23%

