


2018 ACTIVITY REPORT

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**TRANSPORTATION
& LOGISTICS**

A EuroCham Vietnam Sector Committee 

1. BeluxCham
2. Bollore Logistics Vietnam
3. Cai Mep International Terminal
4. Clasquin Vietnam
5. CMA-CGM Vietnam
6. Deloitte Vietnam
7. DHL Global Forwarding Vietnam
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18. Leschaco Vietnam
19. Logwin Air + Ocean Vietnam
20. Long Hau Industrial Park
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24. Schendker Vietnam
25. Shipco
26. Sunny Transportation

Messages from Chairman

Dear Transportation and Logistics Industry Community,

The Transportation and Logistics Sector Committee was officially established under EuroCham in 2009, to provide an advocacy forum for all EuroCham members in the transportation and logistics sector.

Vietnam, with its favourable conditions in terms of geographic location, labour force, stable political environment, has seen a strong growth of its manufacturing sector and corresponding import and export volumes.

Whilst in recent years the Government has taken steps to improve the Vietnamese transportation infrastructure, and import-export procedures, it is recognized that still more needs to be done to enable Vietnam's industry to be competitive worldwide in supply chains and to opens future markets for Vietnam, e.g. as a regional transportation/transshipment hub.

Since its establishment, the TLSC has established close relationships with Customs departments, regulatory authorities and other logistics associations. Building on these links, the TLSC has a proven track record in voicing the legitimate concerns of transport and logistics companies, and has been effective in driving regulatory or operational change, to create a better business environment for our members.

With this letter, we would like to present a brief summary of the activities driven by the TLSC in 2018.

Brief on TLSC Organization

The TLSC members represent the vast diversity of companies in the Transportation and Logistics industry including, but not limited to, shipping lines, airlines, freight forwarders, logistics service providers, air express operators, warehouse operators, and other companies with related services.

The aim of the TLSC is to support its members in the development of Vietnamese transportation and logistics industry. Where challenges are encountered, or opportunities are identified, we will raise these issues, with a unified voice, to the appropriate Ministries or Government Departments, to seek change in regulations or operational practice.

The TLSC is open to all such international companies, regardless of whether their headquarters are based in Europe or on other continents.

As of March 2018, the TLSC membership has increase to 26 member companies. Our group operates under the management of an Executive Board with 7 members and has a number of Working Groups all working towards achieving the above.

TLSC Membership fee for the calendar year 2019 is USD 100.

For further information on TLSC, kindly contact: xuanthuy.nguyen@eurochamvn.org (Ms. Thuy) for our best support.

Overview of 2018 Activities

During 2018, TLSC ramped up its activities with the majority of the energy and focus on customs matters – which has resulted in positive changes for our members and enterprises involved in import or export activities.

Some of the TLSC key milestones and activities in 2018 are listed below:

- 2018 planning meeting with HCMC Department of Customs (HCMC DOC)

On 23 Jan, 2018, TLSC had a meeting with high-level leaders of HCMC DOC to introduce new elected TLSC Board members, present Whitebook issues and discuss cooperation plan of 2018. It was a good meeting and both sides agreed to build on this by:

- Co-organizing constructive dialogues and workshop on a quarterly basis
- Meeting on an ad-hoc, or needs, basis to discuss particular issues or matters related to Customs, brought up by either party.
- Jointly implementing Plan 151 of the HCMC DOC with slogan is “The Business Community and HCMC DOC as reliable and accompanying partners for co-development in 2018”

- 2018 EuroCham Whitebook launch

As a EuroCham sector committee, TLSC has contributed to its own Transportation and Logistics chapter in the “EuroCham Whitebook 2018”, a very comprehensive publication consolidating key positions and recommendations for improvement that EuroCham communicates to the Vietnamese Government on a yearly basis. Several topics were highlighted in the Whitebook, of which 2 were described in detail:

- *Customs regulations*: concerns and recommendations on customs practices.
- *The implementation of National Single Window and ASEAN Single Window*: recommendations to effectively implement in practice

In March 2018, EuroCham presented the 2018 Whitebook in both Hanoi and HCMC. Especially, Mr. Dinh Ngoc Thang—Deputy Director of HCMC DOC also attended and joined in the Panel Discussion in HCMC.

Mr. Juergen Weber in Hanoi and Mr. Bob Fletcher in HCMC, on behalf of TLSC, delivered a short speech towards the great progress in establishing a close connection between TLSC and Vietnamese Government during last year and expressed commitment to continue to work closely in 2018.

Download the 2018 TLSC Whitebook Chapter at: <https://www.eurochamvn.org/node/17195>



Mr. Juergen Weber delivered speech at the 2018 Whitebook Launch in Hanoi on 15 March 2018

- **EuroCham & HCMC DOC Customs Training Session on 11 April**

The Customs Training session co-organized by EuroCham and HCMC DOC attracted more than 90 participants. At the training session, Mr. Nguyen Quoc Toan, Deputy Director of Import-Export Duty Department - HCMC DOC introduced to businesses the issues of customs valuation methods for import and export goods; Goods classification - HS Code; Special preferential tariff, etc.

Representatives of HCMC DOC have also discussed and addressed many practical problems faced by enterprises. All questions from enterprises were consolidated, and the responses from HCMC DOC are available on EuroCham website: <https://www.eurochamvn.org/node/17306>



- **Dialogue between EuroCham and HCMC Department of Customs**

EuroCham and HCMC DOC co-organized annual Dialogue on 5 Sep 2018 with the participation of 200 representatives from business community, HCMC customs authority. TLSC Chairman Juergen Weber attended and presented in the panel committee along with EuroCham Co-Chairman Nicolas Audier. Nearly 80 questions from enterprises related to customs policies and procedures have been addressed to HCMC DOC covering :- on CIC fee; D/O fee; container cleaning fees; Customs value; third party sub-contractors for processing; import procedures for chemicals. After the Dialogue, HCMC DOC sent detailed written answers to the business community along with all legislation documents including guidance to implement Decree 59 and Circular 39: <https://www.eurochamvn.org/node/17637>



