

1. Structure

Board: KPMG, Deep C (Treasurer), Techcombank, FiinGroup, Aquila (Chair)

Members: BNP Paribas, KPMG, WHA Group, Deep C, FiinGroup, Techcombank, Dynam Capital, Linkpower, Aquila, The UEH Sustainable Finance Institute

Annual fee 25,000,000 VND.

Board & Members Monthly meeting: 2-3pm, 3rd Wednesday of the Month.

Roundtables are gatherings for SFSC members held at Eurocham or SFSC Members' offices, with the aim of capacity building, alignment on advocacy work, preparation of communications to the government.

Workshops are gatherings open to SFSC non-members, with the aim of promotion, sponsorship, capacity building. These can be revenue generating.

2. Sector Committee KPIs:

Advocacy & Policy Impact	Capacity Building & Government Relations	Collaboration with other initiatives	Communication
White Book Position Paper preparation by November each year	8 round table/workshop to define advocacy position	1 networking event with GGSC per quarter	Bi-monthly newsletter with GGSC
Dedicated panels during Green Economy Forum and Exhibition 2024	Policy research Letters to Government	Coordination with JETP, WWF, GIZ Joint publications with NGOs	Bi-weekly press clippings & policy updates

3. Advocacy

Verticals/Working Groups:

- Green Central Banking
- Green Commercial Banking
- Capital Markets
- Standards and Disclosures
- Sustainable Corporate Finance

Exemplificatory advocacy action: (i) Position paper preparation (ii) Advocacy action definition in roundtable/workshop (iii) Issuance letter to the Government

Case studies:

1. Tax Breaks for Banks Issuing Sustainable Linked Instruments: *Objective:* incentivize banks to issue financial products aligned with sustainability criteria (i.e. Japan offers tax incentives to financial institutions issuing green bonds, driving investment in green projects). SFSC will quantify and advocate on how to benefit the Real Economy (e.g. tax breaks equivalent to x% for banks having 3% Green Asset Ratio, translating to x% increase in real GDP).

2. Grant Scheme for Assurance Services: *Objective:* support the creation of a grant/tax break scheme for firms incurring in sustainability assurance services in order to comply with EU's sustainability and decarbonization directives for supply chains, investments, and exports (i.e. Singapore offers Sustainable Loan Grant Scheme to subsidize verifications costs up to 125kSDG per deal). SFSC will quantify and advocate to facilitate growth in Foreign Direct Investments (e.g. compared to the 2020-2025 baseline, FDIs x% increase from 2025 to 203 in EU Directive compliant scenario).

3. Climate and ESG Banking System Stress Testing: *Objective:* evaluate the resilience of the financial system to climate-related and ESG risks (i.e. 2022 European Central Bank stress tests revealing transition and physical risks impacting the Eurosystem's risk profile). SFSC will quantify and advocate on how to prevent significant economic systemic losses (e.g. in 2020, Vietnam lost about \$10 billion, or 3.2% of its GDP, to climate impacts, addressing these can prevent economic losses potentially amounting to as much as \$523 billion by 2050).

4. Capacity building and planned events – 65% defined

Q3 2023 Roundtable – SFSC Launch

- Speakers: Head of Sustainability HSBC Vietnam - Head of Climate Bonds Initiative China - Head of ESG FIINGroup - COO Sustainable Finance Institute Asia
- Participants: 8 local banks, 2 international banks, 4 consulting, 1 industrial park
- Outcomes/Impact: Creation of the Sustainable Finance Sector Committee

Q4 2023 Green Economy Forum

- *Panel 1 - Climate and Transition Finance*
 - Speakers: Country Head of Transformation, UOB VN - Head for APAC, European Investment Bank - Senior Financial Sector, World Bank VN - COO, Conservation Vietnam - Head of Sustainable Economic Development, GIZ VN - Principal Private Sector Development, ADB VN
- *Panel 2 - Green Taxonomy, Focus on Climate*
 - Director, CIEM Ministry of Planning Investment VN - Dean, Sustainable Finance Institute University Economics HCMC - Managing Partner, Allotrope - Partner, ERM - CEO, FiinGroup
- *Panel 3 - ESG Disclosures, Focus on Social Impact and Corporate Governance*
 - Head of Infrastructure, KPMG VN - Deputy DG, State Bank of Vietnam - CEO, Klinova - Head of Asia, FMO - Director, Dragon Capital - Country Representative, GGGI
- Outcomes/Impact: 2024 Whitebook Position Paper (via GGSC) + Increased SFSC members to #10.

Q2 Workshop - Sustainable Trade Finance – ongoing preparation with Sponsor

- Speakers: Tier 1 international bank, Regulator, Certification Body. Participants: c.20 FIs, MNCs, Supply Chain Partners
- Expected Outcomes: Letter to the government to advocate for specific, time bound, impact measurable support policy for Sustainable Trade Finance

Q2 Roundtable - Sustainable Finance for Industrial Parks – ongoing preparation with Sponsor

- Speakers: Tier 1 international bank, UNIDO, Tier 1 Industrial Parks Developer. Participants: c.20 FIs, MNCs, Industrial Parks Developers
- Expected Outcomes: Letter to the government to advocate for specific, time bound, impact measurable support policy for Sustainability Linked Finance for Industrial Parks Developers/Tenants

Q3 Workshop – Focus on People Development, HR, Legal, Credit – searching for Sponsor

Q3 Roundtable – Focus on Public Equities and ESG Disclosures – ongoing preparation with Sponsor

Q4 2024 Green Economy Forum and Conference – ongoing preparation with Sponsors

Q4 Roundtable – Corporate finance and ESG disclosures – searching for Sponsor