

# **CORPORATE PARTNERSHIP 2025 BENEFITS**



## **IOUR OFFICES:**

#### Ho Chi Minh City Office:

5th Floor, Deutches Haus HCMC, 33 Le Duan, Sai Gon Ward, Ho Chi Minh City Tel: (84-28) 3827 2715 Fax: (84-28) 3827 2743

Email: info-hcmc@eurochamvn.org Website: www.eurochamvn.org

#### **Hanoi Office:**

Room 08, Floor 3B, Horison Tower, 40 Cat Linh, O Cho Dua Ward, Hanoi Tel: (84-24) 3 715 2228 Fax: (84-24) 3 715 2218 Email: info-hn@eurochamvn.org

Website: www.eurochamvn.org

## **CORPORATE PARTNERS 2025**

PLATINUM -













#### GOLD PREMIUM -















GOLD -

















— SILVER -





Deloitte.















### PREMIUM SERVICE PARTNERS

**Decision Lab** 







			PLATINUM	GOLD	G	OLD	SILVER
			PLATINOM	PREMIUM	Event	Marketing	SILVER
		(VND)	350 million	250 million	200 million	200 million	150 million
	Event Co-organising	Without paying an additional event sponsorship fee, the partner can request EuroCham to organise an event following the topics, concepts and speakers provided by the partner in Hanoi or HCMC.	2 Events	] Event	] Event		
	Access to Appreciation Night	A dinner reception organised once per year to recognise support from EuroCham's Sponsors, Supporters and Stakeholders. This is an exclusive event where EuroCham Chair / Vice Chairs hear from Partners what they expect from EuroCham in the following year.	] Event	<b>1</b> Event	] Event	] Event	] Event
X THE THE PARTY OF	Free Tickets to EuroCham Events	Event tickets for EuroCham events in Hanoi, Ho Chi Minh City, Danang, and other locations are available for the duration of the corporate partnership.	30 Tickets	15 Tickets	10 Tickets	10 Tickets	10 Tickets
們	Event Logistics and Content Advice	The EuroCham Event Team's expertise is at your disposal to provide advice regarding logistics and venues for your events, as well as to recommend speakers.	<b>&gt;</b>				



			PLATINUM	GOLD	GC	DLD	SILVER
			PLATINOM	PREMIUM	Event	Marketing	SILVER
		(VND)	350 million	250 million	200 million	200 million	150 million
	High-Level Meetings Exclusive Access	Invitations to pre-event and other closed meetings with high-level Government representatives (according to relevance and ranking).  Only Corporate Partners and Sector Committee Heads are eligible	<b>✓</b>	>	>	>	>
0007 CO 0007 CO 0000 II	High-Level Events Attendance and Speakership	EuroCham will prioritise Corporate Partners when involved in high-level events in Vietnam and in other countries in ASEAN: free entry and/or speaker slot prioritisation.	<b>~</b>	>	>	>	>
	Advocacy Services and Official Meeting Requests	As a Corporate Partner, our Advocacy Team is at your disposal for communications with the Government and on advocacy issues.  EuroCham provides the following services: support letters, key issue tracking, organising meetings with Government representatives, and tailor-made advocacy action planning.	Up to 100 Million VND	Up to 70 Million VND	Up to 50 Million VND	Up to 50 Million VND	Up to 50 Million VND



			DI ATINUM	DI ATINUM	DI ATINUM	PLATINUM	GOLD	GC	DLD	SILVER
			PLATINOM	PREMIUM	Event	Marketing	SILVER			
		(VND)	350 million	250 million	200 million	200 million	150 million			
30 36 36	Membership Exclusive Access	Invitations to pre-event and other closed meetings with high-level Government representatives (according to relevance and ranking).  Only Corporate Partners and Sector Committee Heads are eligible	<b>2</b> Additional Rep.	Additional Rep.	Additional Rep.	Additional Rep.	Additional Rep.			
	Publications All in Hard Copy	You will receive additional print versions of our flagship publication: the Whitebook (I per company)	<b>✓</b>	>	>	>	>			
	Discount Cards More for your Company	Discount Cards offer great advantages with numerous providers in Vietnam and your company will be awarded additional cards for your employees.	15 Cards	10 Cards	10 Cards	10 Cards	10 Cards			



		PLATINUM	GOLD	GOLD		SILVER		
			PLATINOM	PREMIUM	Event	Marketing	SILVER	
	(VND)			250 million	200 million	200 million	150 million	
	EUROCHAM							
	Company Brochure Display	Your marketing materials will be displayed at EuroCham offices in HCMC and Hanoi.	<b>&lt;</b>	>	>	<b>\</b>	>	
	Logo Board Display	Your logo will be displayed on the Corporate Partners Board at the entrance of EuroCham offices in HCMC and Hanoi.	<b>~</b>	<b>/</b>	<b>/</b>	<b>/</b>	<b>/</b>	
ONLINE DIRECTORY								
[iii]	Premium listing in Online Directory	Company listed in the "featured list" in the Online Membership Directory	12 Months	12 Months	12 Months	12 Months	12 Months	

# **BRAND VISIBILITY**

		PLATINUM	GOLD	GOLD		SILVER	
			PLATINOM	PREMIUM	Event	Marketing	SILVER
	(VND)			250 million	200 million	200 million	150 million
		DIGITAL ADVER	RTISING				
	Footer Logo	Your logo will be included in EuroCham's Weekly Newsletter, Event Reminders and Special Announcements, which is sent out regularly to all members & stakeholders.	12 Months	12 Months	12 Months	12 Months	12 Months
	Weekly Newsletter Banner	Advertising banner with hyperlink inserted in the weekly newsletter	8 Times	8 Times	4 Times	8 Times	4 Times
	Partners' News and Events	You can request your information or events to be published on our website at any time	12 Times	8 Times	4 Times	8 Times	4 Times
	Logo on EuroCham website	Logo visible on the homepage www.eurochamvn.org	12 Months	12 Months	12 Months	12 Months	12 Months

# **BRAND VISIBILITY**

		PLATINUM	GOLD	GOLD		SILVER	
			PLATINOM	PREMIUM	Event	Marketing	SILVER
		(VND)	350 million	250 million	200 million	200 million	150 million
		SOCIAL ME	DIA	· · · · · · · · · · · · · · · · · · ·			
NEWS OSIII	Partners' News and Events	For every Partner's article published on our website, a post mirroring the same article will be posted on our LinkedIn (approx. 51,000 followers), Facebook (approx. 19,000 followers), and YouTube page (where applicable)	12 Times	8 Times	4 Times	<b>8</b> Times	4 Times
LOGO.	Logo as Cover Photo	Corporate Partner logos board to be displayed regularly as cover photo on EuroCham's Facebook, and LinkedIn pages.	12 Months	12 Months	12 Months	12 Months	12 Months
		LOGO DISPLAY ON EVENTS &	MEETING MA	TERIALS			
[2]	Logo on Event Backdrops	In all EuroCham events throughout the year in HCMC, Hanoi, Danang, and other locations.	<b>✓</b>	>	>	>	>
	Logo on all marketing and events materials	In all EuroCham events throughout the year in HCMC, Hanoi, Danang, and other locations, materials displayed at the events.	<b>~</b>	<b>/</b>	<b>/</b>	<b>~</b>	<b>&gt;</b>
	Logo displayed on EuroCham work presentations	Group Logos shown in all meeting/event proceedings (e.g. presentation and slideshows)	12 Months	12 Months	12 Months	12 Months	12 Months



			PLATINUM	GOLD	GC	OLD	SILVER
			PERMIT	PREMIUM	Event	Marketing	SILVER
		(VND)	350 million	250 million	200 million	200 million	150 million
2	EuroCham Representative Participation in Partners' Events	EuroCham Representatives participation in Partners' Events	<				
	Ads in well- known Newspapers in Vietnam	Every year, EuroCham books a colour advertisement in a select well-known newspaper in Vietnam (such as Vietnam Investment Review or Vietnam News). Logo of all Corporate Partners are featured in this colour ads.	<	<b>\</b>	<b>\</b>	<	<



TERM	ANNUAL PAYMENT	ONE-TIME PAYMENT
2 YEARS	5%	10%
3 YEARS	10%	15%

# **DEFINITION & DISCRETION**

## **EVENTS**

Event Sponsorship Exclusive and Co-Sponsorships	Without paying an additional event sponsorship fee, the partner can request EuroCham to organise an event following the topics, concepts, and speakers provided by the partner in Hanoi or HCMC.  The partner's brand can have prominent visibility in all communications materials of this event and space to display promotional materials directly at the event.  EuroCham reserves the right to bring in other co-sponsors. All co-sponsors of an event will equally share visibility and benefits of sponsorship. When different levels of sponsorship are provided, Partner will be provided with more prominent visibility than the other co-sponsors.
Free Tickets to EuroCham Events	EuroCham Events Business Luncheon, Government dialogues, Breakfast Briefings. Excludes premium events (i.e. EuroCham Challenge, Food Festival, Whitebook Launch).  Event Tickets Provided for events organised by EuroCham in Hanoi and HCMC, validity stated on each ticket.  1 ticket/1 attendance - maximum 5 tickets are allowed per event.  50% of the number of free tickets can exceptionally be used for EuroCham's Christmas Party

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  -  -  -  -  -  -  -  -  -  -  -	High-Level Meeting Exclusive Access	High-Level Meetings  Meetings that have the presence of a Minister, Vice Minister, EU Commissioner, high-level figures, national ministers, Heads of State and other related-level officials.  Priority given to members whenever possible.  EuroCham reserves the right to invite at will, prioritising by topic and rank of sponsorship.
		Free deliverables and work hours: actions are measured by the value at the requested deliverables' value and billable hours. These are free of charge only up to the value indicated in the corporate partnership package contracted, valid until its expiration.
	Advocacy Services	Any actions beyond this amount will be charged at normal Advocacy Services rates.
<b>&gt;</b> <	and Official Meeting Requests	Guarantees: EuroCham is well positioned as a trusted stakeholder before the Vietnamese Government but cannot guarantee that requested official meetings will take place or any expected outcomes in a given advocacy initiative.
	•	Sector Committee Fees: This benefit refers to EuroCham Secretariat services only and does not apply to internal Sector Committee fees or rules.

# **DEFINITION & DISCRETION**

## **BRAND VISIBILITY**



e-Bulletin Banner

#### e-Bulletin

Provides an overview of EuroCham upcoming events/activities and weekly highlighted news. Emails sent out every Monday morning, to +13,000 contacts, including 2,000 companies' representatives (top management, CEOs, Managing Directors) and other stakeholders.

Banner description

A banner placed inside the e-Bulletin's content Size of the banner: 1,200(W) x 600(H) pixel in .png format Hyperlinked to a landing page/website/file.

## **OTHERS**



EuroCham Representative participation in Partners' Events

Partners have the right to request the presence of EuroCham representatives at their own events up to 3 times per year.

Appointment of EuroCham representatives is conditioned by availability.

If requested rank is not available the next rank will be appointed.



# THANK YOU!

#### Ms. Delphine Rousselet

**Executive Director** 

European Chamber of Commerce in Vietnam 5th Fl, Deutches Haus, 33 Le Duan, Sai Gon Ward, HCMC Tel: (84-28) 3827 2715 Ext 100 | Mob: (84) 901 488 336 Email: exec-director@eurochamvn.org

#### Ms. Nguyen Le Phuong Linh

Membership & Corporate Relations Manager European Chamber of Commerce in Vietnam 5th Fl, Deutches Haus, 33 Le Duan, Sai Gon Ward, HCMC Tel: (84-28) 3827 2715 Ext 116 | Mob: (84) 936 360 189

Email: linh.nguyen@eurochamvn.org